

FIAS FY12–16 STRATEGY CYCLE SCORECARD

STRATEGIC THEME	INDICATOR	BASELINE FY08–11 CYCLE ^a	FY12	FY13	FY14	FY15	FY16 ^d	CUMULATIVE FY12–16	FY12–16 STRATEGY TARGET
1. Focus on delivering significant business environment reforms	Number of IC Reforms supported by FIAS	51	46	75	76	68	76	341	250
	- of which reforms validated by <i>Doing Business</i> report	47	36	56	56	43	66	257	125
	- of which other reforms (i.e., not captured by <i>Doing Business</i> report)	4	10	19	20	25	10	84	125
	Number of IC Reforms supported by IC Business Line (including FIAS supported IC Reforms)	68.5	68	102	102	89	107	468	n/a
	- of which reforms validated by <i>Doing Business</i> report	48	51	59	59	56	85	310	n/a
	- of which other reforms (i.e., not validated by <i>Doing Business</i> report)	20.5	17	43	43	33	22	158	n/a
	<i>For comparison: Number of reforms reported in DB report</i>	247	201	238	230	231	283	1183	n/a
	% of IC reforms supported by FIAS in IDA countries	59%	61%	76%	83%	63%	78%	73%	60%
2. Focus on strategic priorities ^b	% of IC reforms supported by FIAS in FCS countries	n/a	24%	32%	30%	34%	29%	30%	n/a
	% of IC reforms supported by FIAS in Africa	n/a	41%	65%	82%	66%	66%	66%	n/a
	% of FIAS client-facing project implementation spend in Fostering Enterprise Creation and Growth	n/a	49%	47%	45%	37%	33%	42%	n/a
	% of FIAS client-facing project implementation spend in Facilitating International Trade and Investment	n/a	30%	30%	36%	45%	46%	37%	n/a
3. Focus on priority clients	% of FIAS client-facing project implementation spend in Unlocking Sustainable Investment in Key Sectors	n/a	18%	19%	13%	16%	16%	16%	n/a
	% of FIAS client-facing project implementation spend in IDA countries	70%	77%	78%	78%	77%	70%	75%	70%
	% of FIAS client-facing project implementation spend in Sub-Saharan Africa	52%	69%	57%	58%	50%	46%	55%	50%
4. Client satisfaction and development effectiveness	% of FIAS client-facing project implementation spend in FCS	29%	20%	28%	31%	31%	34%	29%	25-30%
	Client satisfaction: FIAS supported projects (results from IFC Client survey)	n/a	95%	92%	88%	89%	95%	92%	n/a
	Development Effectiveness: FIAS supported projects (% of projects rated satisfactory in terms of development effectiveness)	61%	86%	83%	88%	100%	75%	87%	n/a
	Client satisfaction: T&C GP (results from IFC Client survey)	89%	91%	94%	91%	89%	92%	91%	
5. Focus on industry-specific vs. economy-wide	Development Effectiveness (% of BL projects rated satisfactory in terms of development effectiveness)	60%	71%	82%	80%	89%	79%	80%	n/a
	% Economy Wide	92-93%	87%	82%	84%	79%	81%	83%	60-70%
6. Measuring impact	% Industry-Specific	7-8% ^c	13%	17%	17%	21%	19%	17%	30-40%
	Direct Compliance Cost Savings		\$118	\$32M	\$22M	\$21M	\$15M	\$208M	\$350M
	Investment Generated via facilitation of FDI in priority sectors		\$108	\$548M	\$750M	\$170M	\$8M	\$1.59B	\$1B ^e

Indicators in light brown: directly attributed to or linked with FIAS program.

a. Yearly average based on years for which data is available.

b. Data based on product classification.

c. Value is an approximation.

d. Pending validation, particularly reforms data.

e. \$1 billion is the target for FDI impact via FIAS activities. The target for overall investment generated is \$3 billion.